### **D.C. Economic Indicators**

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Government of the District of Columbia \* \* \*

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## **Labor & Industry**

Jobs in D.C. for July 2004 up 7,500 (1.1%) from 1 year ago

District resident employment for July 2004 down 7,600 (-2.6%) from 1 year ago



#### Labor Market ('000s): July 2004a

#### Private Employment ('000s): July 2004

		<u>D.</u>	<u>C.</u>	<u>Metro area</u>				1 yr. change	
		Level	1 yr. ch.	Level	1 yr. ch.		Level	Amt.	%
Employed residents	Employed residents		-7.6	2,878.6	59.9	Manufacturing	2.5	-0.1	-3.8
Labor force		308.1	-5.9	2,974.8	53.2	Construction	13.7	0.7	5.4
Total wage and salary em	ployment	679.5	7.5	2,910.8	74.5	Wholesale trade	4.2	-0.3 -6.7	
Federal government		195.2	-0.4	350.2	0.9	Retail trade	17.2	0.4	2.4
Local government		43.3	0.0	272.4	8.6	Utilities & transport.	6.5	0.2	3.2
Leisure & hospitality		51.2	2.0	256.0	7.6	Publishing & other info.	24.7	0.0	0.0
Trade		21.4	0.1	344.8	15.4	Finance & insurance	19.7	-0.1	-0.5
Services		289.6	4.7	1,085.8	28.2	Real estate	11.6 0.3		2.7
Other private		78.8	1.1	601.6	13.8	Legal services	35.8 0.0		0.0
Unemployed		25.5	1.8	96.2	-6.7	Other profess. serv.	65.4	4.0	6.5
New unempl. claims (stat	New unempl. claims (state program)		-0.2			Empl. Serv. (incl. temp)	10.0	-0.9	-8.3
Sources: U.S. Bureau of Labor	Statistics (BLS)	) & D.C. Dept. o	of Employment	Services (DOES	S)	Mgmt. & oth. bus serv.	35.9	1.3	3.8
a not seasonally adjusted						Education	33.2	0.0	0.0
						Health care	53.0	0.2	0.4
D.C. Hotel Industry <sup>b</sup> Airport Passengers <sup>c</sup>				S <sup>c</sup>	Organizations	50.8	1.0	2.0	
July 2004	Amt.	1 yr. ch.	July 2004	Amt.('000)	1 yr. % ch.	Accomodations	14.7	0.5	3.5
Occupancy Rate	78.4%	1.5	Reagan	1,399.2	10.5	Food service	30.8	1.5	5.1
Avg. Daily Room Rate	\$141.34	\$9.89	Dulles	2,192.6	33.2	Amuse. & recreation	5.7	0.0	0.0
# Available Rooms	26,221	475	BWI	2,005.9	-1.7	Other services	5.5	-0.9	-14.1

<sup>&</sup>lt;sup>b</sup> Source: Smith Travel Research <sup>c</sup> Source: Metropolitan Washington Airports Authority & Maryland Aviation Administration Authority <sup>a</sup> weighted average

Source: BLS. Details may not add to total due to rounding.

## Revenue

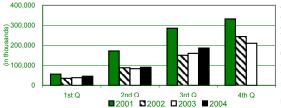
FY 2004 (Oct.-Aug.) business income tax collections up 11.5% from 1 year ago

Total

5.597.7

FY 2004 (Oct.-Aug.) total tax collections up 13.2% from 1 year ago

Cumulative Business Income Tax Collections by Fiscal Year (Corporation and Unincorporated Business Franchise Taxes)



<sup>a</sup> Adjusted to exclude large one-time events and for changes in processing flows between FYs that distort current underlying economic trends. This does not, therefore, report actual year-overyear revenue growth for the budget.
<sup>b</sup> Includes agies taxes allocated to the

13.0<sup>d</sup>

Total

 Includes sales taxes allocated to the Convention Center.
 \*\*\* Not meaningful due to payment timing or

processing factors.

Note: Growth rates in some taxes reflect legislated changes in tax rates.

#### Adjusted General Fund Revenue Collections<sup>a</sup>

1.8

441.0

	year-to-date % change		
	FY 2004	FY 2003	
	(Oct 03 -Aug 04)	(Oct 02 -Aug 03)	
Property Taxes	11.5	20.6	
General Sales <sup>b</sup>	9.2	3.4	
Individual Income	11.1	-2.6	
Business Income	11.5	3.0	
Utilities	2.7	19.5	
Deed Transfer	48.4	61.9	
All Other Taxes	26.7	-11.1	
<b>Total Tax Collections</b>	13.2	4.7	
Addenda:			
Indiv. Inc. tax withholding			
for D.C. residents	6.7	3.6	
Sales tax on hotels and			
restaurants allocated			
to Convention Center	3.9	10.5	
Source: D.C. Office of Tax a		i	
Office of Re	venue Analysis		

# **People & Economy**

- D.C. unemployment rate for Aug: 7.5%, down from 7.8% last month & up from 7.1% 1 yr ago
- Home mortgage rate for Aug.: 5.9%, down from 6.1% last month & up from 6.3% 1 yr ago



U.S. GDP % change for yr. ending			CPI	% change for yr. ending		D.C. Population			
Source: BEA	2 <sup>nd</sup> Q 2004	1 <sup>st</sup> Q 2004	Source: BLS	Jul. 2004	May 2004	Source: Cen	sus	Level	1 yr. ch.
Nominal	7.0	6.8	U.S.	3.0	3.0	Estimate for	or:		
Real	4.7	5.0	D.C./Balt. metro area	2.9	2.8	July	1, 2000	571,437	1,224
Personal Income	1					July	1, 2001	572,716	1,279
Source: BEA	% change	for yr. ending	Unemployment Rate <sup>c</sup>			July	1, 2002	569,157	-3,559
Total Personal Income	1 <sup>st</sup> Q 2004	4 <sup>th</sup> Q 2003	Source: BLS	Aug. 2004	Jul. 2004	July	1, 2003	563,384	-5,773
U.S.	5.2	4.6	U.S.	5.4	5.5	Components of Change from July 1, 2002			
D.C.	5.1	3.1	D.C.	7.5	7.8	Natural	Births	7,910	Total
Wage & Salary Portion	Vage & Salary Portion of Personal Income Interest Rates			National	Average		Deaths	6,164	1,746
U.S.	4.2	3.5	Source: Federal Reserve	Aug. 2004	Jul. 2004	Net Migr.	Net Int'l	4,180	
Earned in D.C.	4.5	2.9	1-yr. Treasury	2.0	2.1		Net Dom.	(11,837)	(7,657)
Earned by D.C. res'd <sup>b</sup>	5.2	2.3	Conv. Home Mortgage	5.9	6.1	Net Chang	ge <sup>d</sup>		(5,773)

<sup>&</sup>lt;sup>a</sup> Nominal <sup>b</sup> estimated <sup>c</sup> seasonally adjusted <sup>d</sup> Includes federal resident employee movement (military/civilian) and the statistical residual



→ Median condo sale price in 2<sup>nd</sup> Q 2004 up 24.6% from 1 year ago

Leased office space in 2<sup>nd</sup> Q 2004 up 0.7 msf from 1<sup>st</sup> Q 2004



<b>Housing Sales</b>			D.C. Housing Per	mits Issued	d	D.C. Commercial Office Space		
Source: MRIS <sup>a</sup>	4 Qs ending	1 yr. % ch.	Source: U.S. Census Bureau	4 Qs ending	1 yr. ch.	Source: Delta Associates		
Completed contracts	2 <sup>nd</sup> Q 2004			2 <sup>nd</sup> Q 2004		Vacancy Rate (%)	2 <sup>nd</sup> Q 2004	1 qtr. ch.
Single family	5,963	4.7	Total housing units	1,170	-1,427	Excl. sublet space	5.7	-0.2
Condo/Co-op	3,814	8.6	Single family	225	-142	Incl. sublet space	6.9	-0.2
Prices (\$000)	2 <sup>nd</sup> Q 2004	1 yr. % ch.	Multifamily (units)	945	-1,285			
Single family			Class A Market R	ate Apt. Re	ntals⁴	Inventory Status <sup>e</sup>	2 <sup>nd</sup> Q 2004	1 qtr. ch.
Median <sup>b</sup>	\$360.7	16.7	Source: Delta Associates	2 <sup>nd</sup> Q 2004	1 yr. ch.	Total Inventory	110.7	0.4
Average <sup>c</sup>	\$471.6	18.2	Apartment units currently			Leased space <sup>f</sup>	104.5	0.7
Condo/Co-op			under construction	3,100	-1,476	Occupied space <sup>g</sup>	103.1	0.7
Median <sup>b</sup>	\$319.0	24.6	Add'I planned units likely			Under construction		
Average <sup>c</sup>	\$350.6	24.8	within next 36 months	845	-566	or renovation	6.4	1.0

<sup>&</sup>lt;sup>a</sup> Metropolitan Regional Information System as reported by the Greater Capital Area Association of Realtors bedian for June 2nd quarter average

d Investment grade units, as defined by Delta e In million square feet f Calculated from vac. rate excl. sublet g Calculated from vac. rate incl. sublet